

GUZMÁN OURENS

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Current Position

2023- Assistant Professor (with tenure), Dept. of Economics, [Tilburg University](#), NL.

Previous Appointments

2018-2023 Assistant Professor, Dept. of Economics, [Tilburg University](#), NL.

2015-2016 Research and Teaching Assistant at [London School of Economics](#), UK.

2013-2014 Teaching Assistant at [Economics School of Louvain](#), Belgium.

2008-2011 Research and Teaching Assistant at [dECON-UdelaR](#), Uruguay.

Research Interests

Economic Growth and International Trade.

Education

2017 Ph.D. in Economics, [Université catholique de Louvain](#), Belgium.

Supervisors: Raouf Boucekkine and Florian Mayneris.

Jury: D. de la Croix, M. Parenti, T. Sampson, G. Vannoorenberghe.

2012 R.M. in Economics, [Université catholique de Louvain](#), Belgium.

2009 B.A. in Economics, [Universidad de la República](#), Uruguay.

Publications

[Uneven growth in the extensive margin: explaining the lag of agricultural economies](#). *International Economic Review*, Vol. 67 (2), 2026, pp. 581-604.

[The long-term impact of trade with firm heterogeneity](#), *Review of World Economics*, Vol. 156, 2020, pp. 887-919.

[Trade and growth with heterogeneous firms revisited](#), *Journal of International Economics*, Vol. 100, 2016, pp. 194-202.

Working Papers

When immigrants meet exporters: a reassessment of the immigrant-native wage gap, with Léa Marchal and Giulia Sabbadini. *Conditionally Accepted- European Economic Review*

Trade and Growth Over the Life Cycle, with Wietse Mesman and Has van Vlokhoven.

Geographic concentration of imports and economic vulnerability of countries, with Florian Mayneris.

Straight From the Apple Tree: Gravity in Production Networks at the Firm-Level, with Gustavo González, Luca Macedoni and Brian Pustilnik.

Work in progress

Local Production and Global Demand, with Karsten Mau.

Fight Fire with Fire: product diversification as a reaction to imports.

Academic Visits

Fall 2022 CES-Paris I, France.

2015-2016 London School of Economics, UK.

Spring 2015 Paris School of Economics, France.

Spring 2014 AMSE, Aix-Marseille Université, France.

Refereeing

Applied Economics, Canadian Journal of Economics, Economic Inquiry, Economica, European Economic Review, International Economic Review, Journal of Demographic Economics, Journal of Economic Geography, Journal of Industry, Competition and Trade, Journal of International Economics, Journal of Mathematical Economics, Journal of Public Economic Theory, Journal of Regional Science, Macroeconomic Dynamics, Pacific Economic Review, Review of International Economics, Scandinavian Journal of Economics.

Policy Papers and pre-PhD Publications

Can the Method of Reflections help predict future growth?, IRES Discussion Paper 2013-8, 2013, Université catholique de Louvain.

Redistribution, Insurance and Incentives to Work in Latin American Pension Programs, with Álvaro Forteza, *Journal of Pension Economics and Finance*, Volume 11, Feb 2012, Issue 03, pp. 337-364.

How much do Latin American pension programs promise to pay back? (with Álvaro Forteza), 2009, World Bank SP Discussion Papers NO.0927.

Pension Systems in Latin America: Concepts and Measurements of Coverage (with Rafael Rofman and Leonardo Lucchetti), 2008, World Bank SP Discussion Papers NO.0616.

Academic Presentations

- 2026 Dutch Urban Economics and Trade Workshop, Groningen, The Netherlands. IECON-UdelaR, Montevideo, Uruguay.
- 2025 ETSG, Milan, Italy. LACEA, Recife, Brazil. dECON-UdelaR, Montevideo, Uruguay. Tilburg University, The Netherlands.
- 2024 Nihon University, Tokyo, Japan. 14th International Conference, Bari, Italy. 16th FIW Research Conference on International Economics, Vienna, Austria. IECON-UdelaR, Montevideo, Uruguay.
- 2023 Trade and Development Workshop, King's College, London, UK. Sardinia Empirical Trade Conference, Cagliari, Italy. SEU Meetings, Montevideo, Uruguay.
- 2022 CES-Paris 1, Paris, France. dECON-UdelaR, Montevideo, Uruguay.
- 2021 CEPR Structural Transformation and Economic Growth Workshop (Themes 3 & 4), online. 22th ETSG, Ghent, Belgium. Tilburg University, The Netherlands.
- 2019 CEPR European Summer Symposium in International Macroeconomics, Tarragona, Spain. North American Summer Meeting of the Econometric Society, Seattle, USA. Maastricht University, The Netherlands. 24th Spring Meeting of Young Economists, Brussels, Belgium. Workshop on Globalisation and Structural Change, Maastricht, The Netherlands. Brown Bag Seminar-UPF, Barcelona, Spain.
- 2018 University of Bologna, Italy. Tilburg University, The Netherlands. Bank of Spain, Madrid, Spain. Baruch College, New York, USA. IDB, Washington, USA. Universidad del Rosario, Bogotá, Colombia. University of Exeter, UK. NHH, Bergen, Norway. Université de Namur, Belgium. Trinity College, Dublin, Ireland. University of Nottingham, UK. ADRES Doctoral Meetings, Paris, France. Aarhus University, Denmark. Copenhagen Business School, Denmark. 20th ETSG, Warsaw, Poland. RIDGE Forum in Macroeconomics and Development, Buenos Aires, Argentina. SEU Meetings, Montevideo, Uruguay.
- 2017 Oxford Trade Student Workshop, Oxford, UK. CEP International Economics Workshop, London, UK. CORE Brown Bag Seminar, Louvain-la-Neuve, Belgium. ECARES, Brussels, Belgium. AMSE Phd-Seminar, Marseille, France. GSIE Seminar, Paris, France. 6th Industrial Organization and Spatial Economics Conference, St. Petersburg, Russia. RIEF Doctoral Meeting, Lille, France. XXII Workshop on Dynamic Macroeconomics, Vigo, Spain. XXII DEGIT Conference, Paris, France. 19th ETSG Conference, Florence, Italy. ICEG, Naples, Italy. ASSET Conference, Algiers, Algeria. University of Groningen, The Netherlands.

2016 CEP International Economics Workshop, London, UK. 5th Industrial Organization and Spatial Economics Conference, St. Petersburg, Russia. 18th ETSG Conference, Helsinki, Finland. XXI DEGIT Conference, Nottingham, UK. European Doctoral Program Jamboree, Barcelona, Spain. IRES Macro-lunch Seminar, Louvain-la-neuve, Belgium. Brown Bag Seminar at Humboldt University, Germany. Lunchtime Seminar in International Economics at Kiel IFW, Germany. RIDGE December Forum in Trade and Firm Dynamics, Montevideo, Uruguay. dECON-UdelaR, Montevideo, Uruguay.

Grants & Awards

2023 Starter Grant, The Kingdom of The Netherlands.

2017 **RoWE Prize** for Best Paper by Young Economist presented at ETSG Conference. Paper: *Uneven growth in the extensive margin*.
RIEF Prize for Best Paper presented at RIEF Conference. Paper: *Uneven growth in the extensive margin*.
 Doctorate degree granted by the **European Doctoral Program in Quantitative Economics** (EDP).

2014 Research Grant by **Fonds de la Recherche Scientifique** (FNRS), Belgium.

2012 Appointed member of the **National System of Researchers** (SNI, Uruguay).

2011 Grant to follow the Research Master program at UCLouvain, Belgium (UdelaR, Uruguay).

2011 **Premio Interamericano de Investigación en Seguridad Social 2011** (with Álvaro Forteza, Inter-American Conference in Social Security, Mexico).

2010 **Premio Acadeco** (Academia Nacional de Economía, Uruguay).

Editorial

2021-2023 Junior Associate Editor, **Journal of Mathematical Economics**.

Service

2022- Co-organizer of the **Tilburg Growth, International Finance and Trade Conference**.

2026 Member of Selecting Committee of RIDGE Summer School.

2021, 24 Member of the Program Committee for LACEA-LAMES.

2019, 23 Reviewer for the Spring Meeting of Young Economists (SMYE).

2019- Reviwer for Fondo Maria Viñas (ANII-Uruguay), Fondo sectorial de investigación a partir de datos (ANII-Uruguay), Iniciación a la Investigación (CSIC-Uruguay), Proyectos I+D (CSIC-Uruguay), XS Open Competition Grants (NWO-The Netherlands).

Teaching Experience

G=Graduate, U=Undergraduate

- Lecturer at Tilburg: Advanced Macroeconomics I (G), Advanced Macroeconomics III (G), International Trade (U).

Awarded with School-level prizes for excellence in teaching in 2022 and 2025.

- Guest Lecturer at UdelaR: International Trade (G).
- Teaching assistant at LSE: Economics B (U).
- Teaching assistant at UCLouvain: Advanced Macroeconomics I (G), Maths for economists II (U), Industrial Organization (U)
- Teaching assistant at UdelaR: Econometrics II (U), Globalization, International Trade and Integration (U), Economy of Uruguay (U), Economics II (U), Economics I (U), Descriptive Economics (U), Statistics for Social Sciences (U).

Languages

Spanish (native), English (fluent), French (very good), Dutch (beginner).